

CONDITION FOR APPROVAL FORM
(TO ACCOMPANY LEGISLATION)

COMMITTEE: Financial Executive

DATE: 2/10/10

ORDINANCE # _____ RESOLUTION # 10-R-0298

REQUESTED BY: H. Shook

DIRECTED TO: Dept. of Aviation

NATURE OF CONDITION FOR APPROVAL:

Aviation to provide Substitute that
remove
renewal language

WHEN IS THIS INFORMATION DUE, AND TO WHOM?

WILL THIS RESULT IN AN AMENDMENT TO THE LEGISLATION?

YES () NO ()

WILL THIS RESULT IN A SUBSTITUTE TO THE LEGISLATION?

YES () NO ()

HAS THIS INFORMATION BEEN RECEIVED? YES () NO ()

DATE OF RECEIPT: _____

**A RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE**

A RESOLUTION AUTHORIZING THE MAYOR TO UTILIZE GSA CONTRACT #GS-35F-0195J FOR THE RENEWAL OF CISCO'S SMARTNET SUPPORT AGREEMENT FROM CDW GOVERNMENT, LLC. FOR THE CITY OF ATLANTA, DEPARTMENT OF AVIATION; IN AN AMOUNT NOT TO EXCEED \$1,047,660.40 OVER A THREE YEAR PERIOD; PAYMENTS WILL BE DISBURSED YEARLY AT \$349,221.47. THE SOFTWARE AND SUPPORT PURCHASE WILL BE CHARGED TO AND PAID FROM FDOA 5501 (AIRPORT REVENUE FUND), DEPARTMENT 180107 (DEPARTMENT OF AVIATION, AVIATION INFORMATION SERVICES), EXPENDITURE 5213001 (CONSULTING/PROFESSIONAL SERVICES – TECHNICAL), FUNCTIONAL ACTIVITY 7563000 (AIRPORT) AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta ("City") Department of Aviation, desires to renew the existing support agreement for CISCO Smartnet from CDW Government, LLC. for three years; and

WHEREAS, pursuant to the City's Procurement and Real Estate Code of Ordinances §2-1606 the Chief Procurement Officer may procure supplies, services, and construction items through contracts established by the purchasing division of the State where such contracts and contractors substantially meet the requirements of this article; and

WHEREAS, the General Manager of the Department of Aviation and the Chief Procurement Officer recommend renewing the existing support agreement for CISCO Smartnet from CDW Government, LLC. for the Department of Aviation over a three year period.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor is authorized to execute a Purchase Order with CDW Government, LLC. for the renewal of the existing support agreement of CISCO Smartnet in an amount not to exceed \$1,047,660.40 over a three year period. Payments will be disbursed as follows:

Year One 2009-2010	\$349,221.47	5501.180107.5213001.7563000
Year Two 2010-2011	\$349,221.47	5501.180107.5213001.7563000
Year Three 2011-2012	\$349,221.47	5501.180107.5213001.7563000
Total:	\$1,047,660.40	

BE IT FURTHER RESOLVED that all work will be paid from FDOA 5501 (Airport Revenue Fund), Department 180107 (Department of Aviation, Aviation Information

Services), Expenditure 5213001 (Consulting/Professional Services—Technical), Functional Activity 7563000 (Airport).

BE IT FURTHER RESOLVED, that the Chief Procurement Officer is directed to prepare an appropriate purchase order.

BE IT FINALLY RESOLVED, that the purchase order will not become binding upon the City and the City will incur no liability until it has been approved by the Chief Procurement Officer and delivered to CDW Government, LLC.

CISCO CAPITAL SERVICES FINANCING OPTION

November 2, 2009

City of Atlanta Airport



PAYMENT OPTION:

The payment plan will be completed by Key Government Finance, Cisco Systems Capital's financing partner for government and education customers. Payments due under the payment plan will be made directly to Key Government Finance at P.O. Box 1187, Englewood, CO 80150-1187.

SELLER

Key Government Finance, Inc.

CUSTOMER:

City of Atlanta Airport

PROJECT:

Cisco Systems Products - Maintenance Renewal

SmartNet Maintenance Cost	3 Years
Sales Tax	\$1,047,660.40
TOTAL AMOUNT UNDER PAYMENT PLAN	\$1,047,660.40

PAYMENT PLAN

STRUCTURE:

This is a SLED Services Payment Plan

Amount under Payment Plan	Customer Interest Rate	Payments	Payment Factor(*)	Prmts / Year	Term	Adv. / Arr.
\$1,047,660.40	0.00%	\$349,220.13	0.33333333	1	3 Years	Advance

(*) The payment factor expresses the payment as a percentage of the Amount under Payment Plan. To calculate the periodic payment for any Amount under Payment Plan, multiply the payment factor by the Amount under Payment Plan.

LEASE RATE EXPIRATION DATE: Thirty (30) Days from Quote Date

SPECIAL FINANCING INCENTIVE:

This proposal is based on the assumption that Cisco Systems, Inc. or the reseller, if any, will provide a special financing incentive, as shown above, to Cisco Systems Capital prior to payment plan funding. This special financing incentive must be approved by a Cisco Systems, Inc. Area Controller prior to payment plan funding.

APPROVAL:

The payment plan contemplated by this proposal is subject to the execution and delivery of all appropriate documents (in form satisfactory to Seller), including without limitation, to the extent applicable, the Payment Plan Agreement, any Schedule or other documents or agreements reasonably required by Seller. This proposal, until credit approved, serves as a quotation, not a commitment by Key Government Finance to provide credit. Final acceptance of this proposal is subject to credit, collateral and essential use review and approval by Seller.


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C Contractor Information

(Vendors) How to change your company information

Contract #:	GS-35F-0195J	Socio-Economic :	Other than small business
Contractor:	CDW GOVERNMENT, INC.	Govt. Contracting Officer:	DAVID O NEILL
Address:	230 N MILWAUKEE AVE VERNON HILLS, IL 60061-1577	Phone:	703-605-2752
Phone:	(800)808-4239	E-Mail:	david.o'neill@gsa.gov
E-Mail:	SMCCURNIN@CDWG.COM		
Web Address:	http://www.cdwg.com/GSA		

Source	Title	Contract Number	Contract Terms & Conditions	Contract End Date	Category		View Items Available
70	GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE, AND SERVICES	GS-35F-0195J		Jun 15, 2010	132 12		
					132 33		
					132 8		

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview:

Caption:

Council Meeting Date:

Requesting Dept.:

FAC Confirmed by:

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

Without the SmartNet agreement in place, the Department of Aviation (DOA) would not be able to receive the critical support necessary to quickly restore service outages. This support agreement will drastically limit the amount of downtime associated with component failures and provide an avenue to replace defective equipment at no additional cost.

2. Please provide background information regarding this legislation.

DOA currently has approximately 1500+ workstations, laptops and servers that depend on the availability of our various Cisco components. By having this support agreement in place, the Department of Aviation has been able to quickly remedy problems associated with these components, while limiting downtime associated with device failure.

3. If Applicable/Known:

(a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):**

(b) **Source Selection:**

(c) **Bids/Proposals Due:**

(d) **Invitations Issued:**

(e) **Number of Bids:**

(f) Proposals Received:

(g) Bidders/Proponents:

(h) Term of Contract:

4. Fund Account Center (*Ex. Name and number*):

Fund: 5501 Account: 5213001 Center: 180107

5. Source of Funds: *Example: Local Assistance Grant*

6. Fiscal Impact:

Example: This legislation will result in a reduction in the amount of _____ to Fund Account Center Number _____.

7. Method of Cost Recovery:

Examples:

- a. Revenues generated from the permits required under this legislation will be used to fund the personnel needed to carry out the permitting process.*
- b. Money obtained from a local assistance grant will be used to cover the costs of this Summer Food Program.*

This Legislative Request Form Was Prepared By: Myreon Guyton

Sonia Vaird, Manager IT Infrastructure Operations
404-209-2154

Date

Lance Lyttle, CIO

Date

Legislation Summary

Committee of Purview:

Caption

A resolution authorizing the Mayor to execute an appropriate contractual agreement on behalf of the Department of Aviation with CDW Government, Inc. in an amount not to exceed one million forty seven thousand six hundred sixty dollars and forty cents (\$1,047,660.40). All contract work shall be charged to and paid from fund account and center number: 5501 (Airport Revenue Fund), 180107 (Department of Aviation, Aviation Information Services), 5213001 (Consulting/Professional Services – Technical), 7563000 (Airport).

Council Meeting Date: February 01, 2010

Legislation Title: Resolution authorizing the Chief Procurement Officer to utilize the Federal GSA Contract #GS-35F-0195J with CDW Government, Inc. for the Renewal of Cisco's Smartnet Support Agreement on behalf of the Department of Aviation in an amount not to exceed one million forty seven thousand six hundred sixty dollars and forty cents (\$1,047,660.40). All contract work shall be charged to and paid from fund account and center number: 5501 (Airport Revenue Fund), 180107 (Department of Aviation, Aviation Information Services), 5213001 (Consulting/Professional Services – Technical), 7563000 (Airport).

Requesting Department: Department of Aviation

Contract Type: N/A

Source Selection: Federal GSA Contract #GS-35F-0195J

Bids/Proposals Due: N/A

Invitations Issued: N/A

**Number of Bids/
Proposals Received:** N/A

Bidders/Proponents: N/A

Justification Statement:	N/A
Background:	N/A
Fund Account Centers:	5501 (Airport Revenue Fund), 180107 (Department of Aviation, Aviation Information Services), 5213001 (Consulting/Professional Services – Technical), 7563000 (Airport).
Source of Funds:	N/A
Fiscal Impact:	N/A
Term of Contract:	N/A
Method of Cost Recovery:	N/A
Approval:	
DOF:	
DOL:	
Prepared By:	Patricia Lowe, Buyer
Contact Number:	404.330.6583

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

Dept.'s Legislative Liaison: Anita Williams

Contact Number: 404-530-6600

Originating Department: Aviation

Committee(s) of Purview: Finance/Executive

Chief of Staff Deadline: 01/12/10

Anticipated Committee Meeting Date(s): 01/27/09

Anticipated Full Council Date: 02/01/10

Commissioner Signature: 

Chief Procurement Officer Signature: 

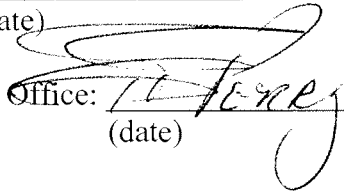
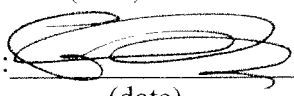
CAPTION

A RESOLUTION AUTHORIZING THE MAYOR TO UTILIZE GSA CONTRACT #GS-35F-0195J FOR THE RENEWAL OF CISCO'S SMARTNET SUPPORT AGREEMENT FROM CDW GOVERNMENT, LLC. FOR THE CITY OF ATLANTA, DEPARTMENT OF AVIATION; IN AN AMOUNT NOT TO EXCEED \$1,047,660.40 OVER A THREE YEAR PERIOD; PAYMENTS WILL BE DISBURSED YEARLY AT \$349,221.47. THE SOFTWARE AND SUPPORT PURCHASE WILL BE CHARGED TO AND PAID FROM FDOA 5501 (AIRPORT REVENUE FUND), DEPARTMENT 180107 (DEPARTMENT OF AVIATION, AVIATION INFORMATION SERVICES), EXPENDITURE 5213001 (CONSULTING/PROFESSIONAL SERVICES - TECHNICAL), FUNCTIONAL ACTIVITY 7563000 (AIRPORT) AND FOR OTHER PURPOSES.

FINANCIAL IMPACT (if any) \$1,047,660.40

Mayor's Staff Only

Received by CPO: _____ Received by LC from CPO: _____
(date) 1/13/10 (date)

Received by Mayor's Office:  Reviewed by: 
(date) (date)

Submitted to Council: _____
(date)